

# NAFC BOARD MINUTES

Date: 05/15/2019

Time: 10:00am – 11:00am Eastern Time

Location: Phone Conference

Meeting called by:	Board Chair	Type of meeting:	Regular
Facilitator:	Board Chair	Note taker:	NAFC Secretary

**Attendees:** NAFC Staff, Bobby Kapur, Shannon Watson, Angie McLaughlin, Isi Ikharebha Green, Randy Jordan, Maureen Tomoschuk, Larry Robins, Johanna Henz, Nancy Hudson, Sheri Wood

## *Minutes*

### 1. CALL TO ORDER/ATTENDANCE (2.6.2)

Nicole completed roll call. We all wished Ariana a very happy birthday from the Board! Our thoughts are with Nicole and Mark with all of the health issues they are battling. Johanna is about to celebrate her 1-year lung transplant anniversary and we love her healthy update!

### 2. APPROVAL OF THE MINUTES OF THE MARCH BOARD MEETING (ATTACHMENT A1)

Johanna Henz made the motion to approve the minutes from the March meeting. Shannon Watson seconded the motion. The motion carried unanimously.

### 3. CEO UPDATE QUESTIONS AND DISCUSSION (ATTACHMENT B1)

Staff has a few updated slides from Friday's submission. We have completed the 4-letter writing campaign. House members letter writing campaign underway right now. All President's budget items were in line with NAFC priorities. NAFC members are writing all members of the House to vote on this budget proposal. Letter writing campaign to Senate Appropriations Committee has also begun as they are scheduled to vote on this budget after Memorial Day. Key members of this committee are currently being contacted by NAFC members.

Staff believes at least 2 more letter campaigns will occur this year-including immigration when that comes back into focus in Washington. However, this is subject to change.

**Priority 1.2:** Goal of 60 visits with policy members is 90% complete. HRSA will be at the symposium this year and will be paying to sponsor.

Public Policy Report of 5 specific issues they are watching with details in slides. Staff updated the Board on HR 965, HR 1499, HR 938 all of which address medication access. All three of the bills will most likely be rolled into one large pharmaceutical bill.

Trump administration requires drug companies to disclose prices in TV ads. The conversation regarding pharmacy benefit managers is very complex and NAFC staff are staying out of those conversations for 3 main reasons: pharm benefit managers support organization, some clinics

benefit financially from pharm discount cards, and most clinic patients do not benefit from these reduced-price benefits.

**Symposium:** Texas and North Carolina are having a friendly competition to get the most attendees. Booze is involved so all want to win! Staff reviewed the agenda, speakers, map. Exhibitor space in main exhibit area is sold out. We are just below budgeted revenue with a few large sponsors yet to be finalized. Board applauded the efforts of staff.

**Priority 1.4:** Grow social media by 5% - Goal Achieved. The growth in social media due to Sarah's work and she has help establish a schedule of regular posting that has already started to pay off.

The group discussed the process of the grant applications and the staff workload that will be required. Nicole will be asking the board for grant reviewers and process help. These grants will be filtered by NAFC for basic requirements then reviewed and scored by NAFC board/committee members. There was a discussion among Board members about how they can help review the grants.

NAFC staff are also monitoring opioid epidemic work and a pharmaceutical company to launch a "produce to donate" non-opioid withdrawal medication for distribution to free and charitable clinics. Potential admin fee for NAFC.

NAFC has secured discounted lab services for our members with both LabCorp and Quest through GPO Provista. This information will be sent out to members through all communication methods.

The group discussed the Stark Law and the CMS clarification that everyone is waiting for.

**Roadmap:** Nicole gave an update on the Roadmap work. Lindsay has resigned from AmeriCare to work for the Snowboarding Foundation. Currently there is about a \$1 million price tag on the Roadmap work and the NAFC cannot be a major funder. There are many issues and concerns with this price tag and while we all understand it is great work, the steering committee may have to re-evaluate the priorities of the project.

#### **4. MONITORING CEO PERFORMANCE (4.4) (ATTACHMENTS C1-C3)**

##### **Policy 3.3 Financial Conditions Activities, Policy 3.4 Asset Protection, Policy 3.5 Financial Planning and Budgeting**

Reports were submitted to the board. Shannon Watson moved to approve the reports as submitted. Nancy Hudson seconded the motion. The motion carries unanimously.

#### **5. FINANCIAL REPORT REVIEW (ATTACHEMENT D1)**

Shannon Watson reviewed the reports as submitted. Financials currently look good and ahead of budget expectations. Sponsorships are up and we are just short of our goal with a few more to go. Travel expenses are higher, but this is due to CVS discussions and more Hill visits. This is all due to NAFC growth in programming and goals. May is a big dues month with the new members from Practice Fusion relationship.

Larry Robins moved to approve financial reports. Nancy Hudson seconds. Motion carries unanimously.

**6. END PRIORITY 1.4 DISCUSSION (ATTACHMENT E1)**

Quick review of ends priority. No discussion.

**7. OPEN BOARD DISCUSSION/MEETING EVALUATION (2.1.8)**

Randy Jordan reported on the successful meeting of the state execs in Texas. Randy encouraged that group to continue the great meetings, but to integrate more with the NAFC.

**ADJOURNMENT**

Nancy motioned to adjourn the meeting. Meeting adjourned at 11:04am Eastern Time.